Keith Tribe

Paper: The Composition of Max Weber's 'Wirtschaft und Gesellschaft Erster Teil' and the Influence of Austrian Economics

Cambridge, 5th May 2008

Max Weber (1864-1920) first became a key figure in the development of the social sciences and social science methodology in the second half of the twentieth century. This post-war period was however very much an "American" period in the social and political sciences, and so Max Weber's work first became widely understood and read in selections and translations in English (on this see Tribe's essay "Talcott Parsons as translator of Max Weber's basic sociological categories" in *History of European Ideas* 33 (2007): 212-233. His ideas were instrumentalised for a new orthodoxy in sociology and political science, although this was by the 1970s widely seen as discredited.

Max Weber's reputation survived this development, but the selection, translation and reading of this work that had been disseminated through the 1950s and 1960s remained largely unchanged; most of those who wrote books and essays about Max Weber or used what they thought were his ideas could neither read German nor had any interest in intellectual history. Hence the basic (but very selective) corpus of his writings laid down in English translations of the 1940s and 1950s survived more or less intact into the 1990s, and this itself played an important role in preserving the prejudices and misunderstandings established in the early years of the Weber reception.

Renewal began in the early 1980s, associated in particular with a series of essays by Wilhelm Hennis which reached back to German commentary on Weber from the 1920s and 1930s, first of all in search of Weber's *Fragestellung* – his "central question" (see the collection of essays in Hennis, *Max Weber's 'Central Question'*, Newbury, Threshold Press, 2000). Combined with other commentary, a reappraisal of Max Weber's writing that would reveal a different, and more significant, body of work became a possibility.

This process was assisted by the project to publish a critical edition of Weber's writings as a *Gesamtausgabe*. In 1975 the Bavarian Academy of Sciences established a *Max Weber Arbeitstelle* to which in 1976 was linked the project of publishing a historical and critical edition of Weber's collected writings, and this has since the later 1980s provided a basis that makes it at last possible to discard the previously accepted "corpus". The new scholarship associated with the Weber *Gesamtausgabe* can be judged most directly in two papers published in *Max Weber Studies* Vol. 3 Issue 2 (2003): Hiroshi Orihara's article on the editorial approach to creating a new edition of *Economy and Society*, 'From

a 'Torso with a Wrong Head' to 'Five Disjointed Body Parts without a Head' and Thomas Kemple's interview with Cornelia Meyer-Stoll, who assisted Knut Borchardt in the editing of Weber's writings on stock and commodity exchanges, The Last Hand, which also includes a valuable summary of the work of the Gesamtausgabe. These two articles, when read together with a lecture by Knut Borchardt, "Max Weber's Writings on the Bourse: Puzzling Out a Forgotten Corpus", it is possible to gain some sense of how much our understanding of Max Weber has changed in the last ten years.

It remains however true that Max Weber is today chiefly read in English translation, and so alongside the process of creating a historico-critical edition of his writings, correspondence and lectures, it is clear that new translations are also necessary, since the existing corpus ranges from the useable to the unreadable (see Tribe's essay on 'Translating Weber'). Some of the issues involved are discussed in the introduction to Tribe's translation of the conceptual preface to Weber's *General Economic History*, a book that was published in English in 1927 without its preface, because the translator, the Chicago economist Frank Knight, wrongly believed it to be a summary based on *Economy and Society* Ch. 2 written by Melchior Palyi. How the issues raised here link to the more familiar Weber of the *Protestant Ethic* has been shown in an essay by the Oxford scholar Peter Ghosh, whose new translation of the *Protestant Ethic* will be published by Oxford UP.

As is made clear by Hiroshi Orihara, Weber's *Economy and Society*, his apparent *magnum opus*, is more a collection of texts than the unified work that Weber originally envisaged, only the first four chapters having been prepared for publication by Weber himself. These four chapters can and should be read as a separate text from the rest, adumbrating the basic concepts of sociology, economics and politics. Hence it is important that we understand the scope of the concepts that Weber uses in these chapters; and here the effort of adequate translation directs our attention to the provenance of the terminology that Weber employed (see Tribe's notes about Weberian terminology and its translation into English that were prepared in connection to Tribe's translation of Ch. 2 of *Economy and Society*). This new effort of translating Weber properly directs our attention to the nature of his text, and the effort required to understand it with any precision. While Weber's status as "founder of the social sciences" is further consolidated by this new work, we now understand what this means in a radically different way.

Short biography of Keith Tribe

Keith Tribe became a graduate student in Social and Political Sciences at Cambridge in the autumn of 1972. Under the supervision of Maurice Dobb 1973-76 he wrote a thesis on agrarian capitalism and classical economics, and was appointed Lecturer in Sociology at the University of Keele in 1976.

In 1979 he received a fellowship from the Alexander von Humboldt Foundation to study German economics, from 1979-80 in Heidelberg and then from 1982-1984 at the Max Planck Institut für Geschichte, Göttingen. During this period he began to translate the work of Wilhelm Hennis on Max Weber, and in 1986 he completed his study of German Cameralism, *Governing Economy* (CUP, 1988). In the meantime he transferred to the Department of Economics at Keele, where he taught mainstream undergraduate economics until his retirement as Reader in 2002. Tribe is now a professional translator, private scholar, professional rowing coach at The King's School, Worcester and Senior Visiting Fellow in Intellectual History at the University of Sussex.

Since the later 1980s he has been working on a major project concerning the invention of the discipline of economics, which will be published under the title *Making Economics*. *The Formation of Economic Science and the British University 1805-1950* (Brill, 2009). In 2009 he will also publish his translation of Wilhelm Hennis, *Politics as a Practical Science* (Palgrave) and a new translation of Weber's *Economy and Society* Chs. 1-4 (Routledge)

Tribe's email address is tess@dircon.co.uk.

Publications of Keith Tribe

Keith Tribe has published widely on several topics, such as the history of modern economics, the methodology of the history of economic thought, the political economy of Adam Smith, the formation of British economic discourse, the role of the universities in the formation of the modern British economic profession, the history of Cameralism, the history of nineteenth-century German economic thought, the economics and sociology of Max Weber, the formation of *Begriffsgeschichte*, German political and constitutional thought in the twentieth century, the rise of German social market economics, Marxist debates about agrarian society in Germany and Russia and some other issues.

1) Books

Land, Labour and Economic Discourse, Routledge and Kegan Paul, London 1978.

Genealogies of Capitalism, Macmillan, London 1981.

Marxism and the Agrarian Question (with Athar Hussain), Macmillan, London 1981. Second edition 1983.

Paths of Development in Capitalist Agriculture, (edited with Athar Hussain), Macmillan, London 1984.

Social Democracy and the Rule of Law, (edited collection of writings by Neumann and Kirchheimer), Allen and Unwin, London 1987.

Governing Economy. The Reformation of German Economic Discourse 1750-1840, Cambridge University Press, Cambridge 1988.

Reading Weber, (edited collection), Routledge, London 1989.

The Market for Political Economy, (edited with Alon Kadish), Routledge, London 1993.

Strategies of Economic Order. German Economics 1750-1950, Cambridge University Press, Cambridge 1995, paperback edition 2007

Economic Careers. Economics and Economists in Britain 1930-1970, Routledge, London 1997.

A Critical Bibliography of Adam Smith (edited, with Hiroshi Mizuta), Pickering and Chatto, London 2002

2) Articles and Introductions

"On the Production and Structuring of Scientific Knowledges", *Economy and Society* Vol.2 (1973) pp.465-78.

"Remarks on the Theoretical Significance of Marx's Grundrisse", *Economy and Society* Vol.3 (1974) pp. 180-210. Reprinted in A.Rattansi (ed.), *Ideology, Method and Marx*, Routledge, London 1989 pp.190-225

"The 'Histories' of Economic Discourse", *Economy and Society* Vol.6 (1977) pp.314-44.

"Medieval Systems of Representation", *Economy and Society* Vol.9 (1980) pp.359-66.

"Ricardian Histories", Economy and Society Vol.10 (1981) pp.451-66.

"Prussian Agriculture - German Politics: Max Weber 1892-7", *Economy and Society* Vol.12 (1983) pp.181-226. Reprinted in *Reading Weber*, Routledge, London 1989 pp.85-130.

"Cameralism and the Science of Government", *Journal of Modern History* Vol.56 (1984) pp.263-84.

- "Translator's Introduction" in R.Koselleck, *Futures Past*, MIT Press, Cambridge (Mass.) 1985 pp.vii-xvii.
- "Sir James Steuart and the Organisation of Political Oeconomy", in F.Fagioni, G.Valera (eds.) *Categorie del Reale e Storiografia*, Franco Angeli, Milan 1986 pp.300-310.
- "Introduction" in O.Kirchheimer, F.Neumann, *Social Democracy and the Rule of Law*, Allen and Unwin, London 1987 pp.1-26.
- "Translator's Introduction" in W.Hennis, *Max Weber: Essays in Reconstruction*, George Allen and Unwin, London 1988 pp.1-17.
- "University Teaching on Cameralism in Eighteenth-Century Germany", *Studi Settecenteschi* Nos.7-8 (1985-86) pp.55-69 [published 1988]
- "Friedrich List and the Critique of 'Cosmopolitical Economy", *Manchester School* Vol.61 (1988) pp.17-36.
- "The Geschichtliche Grundbegriffe Project: From History of Ideas to Conceptual History", *Comparative Studies in Society and History* Vol.31 (1989) pp.180-84.
- "Introduction" in K.Tribe (ed.) *Reading Weber*, Routledge, London 1989 pp.1-14.
- "Locating German Economics: A Biographical Guide to the Study of the History of German Economics", *German History* Vol.8 (1990) pp.73-81.
- "Contextual Methodology in the Study of Hegel's Political Theory", *German History* Vol.9 (1991) pp.350-56.
- "The Economic Metric", Economy and Society Vol.20 (1991) pp.411-22.
- "Why Bother with the History of Economics?", *Research in the History and Methodology of Economics* Vol.9 (1992) pp.233-45.
- "The Economic Journal and British Economics, 1891-1940", *History of the Human Sciences* Vol.5 (1992) pp.33-58.
- "Introduction: The Supply of and Demand for Economics in late Victorian Britain", in A.Kadish, K.Tribe (eds.) *The Market for Political Economy. The Advent of Economics in British University Culture, 1850-1905*, Routledge, London 1993 pp.1-19.

- "Political Economy in the Northern Civic Universities", in A.Kadish, K.Tribe (eds.) *The Market for Political Economy. The Advent of Economics in British University Culture, 1850-1905*, Routledge, London 1993 pp.184-226.
- "Mercantilism and the Economics of State Formation", in Lars Magnusson (ed.) *Mercantilism*, Kluwer, Boston 1993 pp.175-86.
- "Market Economics and the Economics of the Market", in G.Thompson (ed.), *Markets*, Hodder and Stoughton, London 1994 pp.135-73.
- "Natural Liberty and Laissez Faire: How Adam Smith became a Free Trade Ideologue", in S.Copley, K.Sutherland (eds.), *Adam Smith's Wealth of Nations*, Manchester University Press, Manchester 1995 pp.23-44.
- "The Reception of Physiocratic Argument in the German States", in B.Delmas, T.Demals, P.Steiner (eds.) *La diffusion internationale de la Physiocratie (XVIIIe XIXe)*, Presses Universitaires de Grenoble, Grenoble 1995 pp.331-44.
- "Professors Malthus and Jones: Political Economy at the East India College 1806-1858", *European Journal for the History of Economic Thought* Vol.2 (1995) pp.327-54.
- "Natural Law and the Origins of *Nationalökonomie*: L. H. von Jakob", in J. Heilbron <u>et.al</u>. (eds.) *The Rise of the Social Sciences and the Formation of Modernity*, Kluwer, Dordrecht 1998 pp. 189-205.
- "Adam Smith: Critical Theorist?" *Journal of Economic Literature* Vol. 37 (1999) pp. 609-32.
- "The Cambridge Economics Tripos 1903-55 and the Training of Economists", *Manchester School* Vol. 68 (2000) pp. 222-48.
- "The 'Smith Reception' and the Function of Translation", in C. Lai (ed.) *Adam Smith across Nations. The Translation and Reception of 'The Wealth of Nations'*, Oxford University Press, Oxford 2000 pp. 127-45 [reprint of *Governing Economy* Ch. 7]
- "The Historicisation of Political Economy?", in B. Stuchtey, P. Wende (eds.) *British and German Historiography 1750-1950*, Oxford University Press, Oxford 2000 pp.211-28
- "The Price is Right': Léon Walras and Economic Justice", Schweizerische Zeitschrift für Geschichte Vol. 50 (2000) pp. 388-402

- "Historical Schools of Economics: German and English", in J. E. Biddle, J. B. Davis, W. J. Samuels (eds.) *The Blackwell Companion to the History of Economic Thought*, Blackwell, Oxford 2003 pp. 215-230
- "Continental Political Economy from the Physiocrats to the Marginal Revolution", *The Cambridge History of Science Vol.* 7 (ed. T. Porter, D. Ross), Cambridge University Press, Cambridge 2003 pp. 154-70
- "The Faculty of Commerce and Manchester Economics, 1903-44", *Manchester School* Vol. 71 (2003) pp. 680-710
- "Political Economy and the Science of Economics in Victorian Britain" in M. Daunton (ed.) *The Organization of Knowledge in Victorian Britain*, Oxford University Press, Oxford 2005 pp. 115-37.
- "Oeconomic Histories", *Studies in History and Philosophy of Science* Vol. 36 No. 3 (September 2005) pp. 586-97
- "Cameralism and the Staatswissenschaften", in M.Goldie, R.Wokler (eds.) *Cambridge History of Eighteenth Century Political Thought*, Cambridge University Press, Cambridge 2006 pp. 525-46.
- "Reading Trade in the Wealth of Nations", *History of European Ideas* Vol. 32 (2006) pp. 57-89
- "A Lost Connection: Max Weber and the Economic Sciences" in Karl-Ludwig Ay, Knut Borchardt (eds.) *Das Faszinosum Max Weber. Die Geschichte seiner Geltung*, UVK Verlagsgesellschaft, Konstanz 2006 pp. 313-29.
- "Max Weber's 'Conceptual Preface' to *General Economic History*. Introduction and Translation", *Max Weber Studies* Special Issue 2006 pp. 11-38
- "Talcott Parsons as Translator of Max Weber", *History of European Ideas* Vol. 33 (2007) pp. 212-33
- "German Economics in the Early Nineteenth Century", in Stephen Durlauf, Lawrence Blume (eds.) *The New Palgrave Dictionary of Economics*, 2nd. Edition, Palgrave Macmillan, Basingstoke 2008.
- "British Economics in the 20th Century", in Stephen Durlauf, Lawrence Blume (eds.) *The New Palgrave Dictionary of Economics*, 2nd. Edition, Palgrave Macmillan, Basingstoke 2008.

(c) 2007-08 Cambridge Political Thought Seminars.